

IFB #1151625

**MONTGOMERY COUNTY, MARYLAND  
APPLIANCE PURCHASE AND REPAIRS  
SOLICITATION, BID AND AWARD SHEET**

Bidder must electronically submit their bid through [www.bidnetdirect.com/maryland/montgomerycounty](http://www.bidnetdirect.com/maryland/montgomerycounty)

**PART I: SOLICITATION (Invitation for Bids ("IFB"))**

ELECTRONIC BIDS SUBMITTED TO FURNISH THE SUPPLIES AND/OR SERVICES DESCRIBED ON THE ATTACHED QUOTATION SHEET(S), WILL BE RECEIVED UP TO 11:00 am LOCAL TIME ON 1/11/2023. BIDS WILL BE PUBLICLY OPENED VIRTUALLY AT THE DATE AND TIME STATED. Join on your computer, mobile app or room device [Click here to join the meeting](#) Meeting ID: 246 975 589 965 Passcode: d5j2X9 Download Teams | Join on the web Or call in (audio only) +1 443-692-5768, 342750580# US, Baltimore Phone Conference ID: 342 750 580# Find a local number | Reset PIN

**BIDS RECEIVED AFTER THE DATE AND TIME SPECIFIED WILL NOT BE CONSIDERED AND WILL BE DENIED BY THE BIDNET APPLICATION.** THE FOLLOWING DOCUMENTS ARE HEREBY INCORPORATED BY REFERENCE INTO AND MADE PART OF ANY CONTRACT AWARDED. In the event of any conflict among the provisions of the bid documents, or those documents comprising the resultant Contract, the conflict must be resolved by giving precedence to the below documents in the following order:

1. The "General Conditions of Contract between County and Contractor", and the "Special Terms and Conditions" shown in Sections B and C of this document.
2. The "Instructions, Conditions and Notices" shown in Section A of this IFB.
3. The specifications/scope of work shown in Section D of this document.
4. All solicitation amendments that change Section D will supersede in the event of a conflict.
5. All representations and certifications listed in this document
6. This "Solicitation, Bid and Award Sheet" and the attached solicitation Quotation Sheet(s).

**PART II-BID**

The Bidder, by signing this solicitation, agrees that the County has 120 calendar days from the bid opening date in which to make an award of this solicitation. The Bidder agrees that its prices and/or discounts for all desired goods and/or services shall remain firm for the above time period prior to contract award. Also, the Bidder agrees that all instructions, terms, conditions, specifications, and amendments of this solicitation shall remain firm for the above time period prior to contract award. The County's Standard Payment Terms are Net Thirty (30) Days. This does not preclude an offeror from offering a prompt payment discount for payment of proper invoices in less than (30) days. An optional prompt payment term is not required, but may be offered conditioned on the following basis: Only a prompt payment discount, conditioned on a thirty-day or greater payment basis, will be utilized to recalculate prices for purposes of the Method of Award process for price/cost only. Prompt payment discounts may be offered on a shorter payment basis and adopted by the County at time of award, but will not be considered during the Method of Award process. Only a bid from a Certified Small Business with Health Insurance that submits a certificate issued by Montgomery County Department of Health and Human Services at the time of bid submission will receive a % price preference that will be utilized to recalculate prices for purpose of the Method of Award process in accordance with the criteria stated under Procurement Regulation 11B.77.01.06; See Procurement Regulations at: [www.montgomerycountymd.gov/PRO/Laws.html](http://www.montgomerycountymd.gov/PRO/Laws.html)

**NAME AND SIGNATURE REQUIREMENTS FOR BIDS AND CONTRACTS:** The correct and full legal business name of the bidder must be used in bids received and on all contracts issued as a result of this solicitation. A trade name (i.e., a shortened or different name under which the firm does business) must not be used when the full legal name is different. Corporations must have names that comply with State Law, which requires a suffix indicating the corporate status of the business (e.g. Inc., Incorporated, etc.). Trade names may be indicated by individuals or corporations with the individual or corporate name followed by "t/a" (trading as) or "d/b/a" (doing business as) respectively. The offeror's signature on the proposal, contract, amendment(s), or related correspondence, must conform to the following:

**All signatures must be made by an authorized officer, partner, manager, member, or employee. The signing of an offer or a contract is a representation by the person signing that the person signing is authorized to do so on behalf of the offeror or contractor.**

BIDDER'S CORRECT AND FULL LEGAL BUSINESS NAME: <u>Electric Advantage, Inc</u>	TELEPHONE NO.: <u>202-805-2849</u>
ADDRESS: <u>1084 Taft St Rockville, MD 20850</u>	TOLL FREE NO.:
REMITTANCE ADDRESS: (If Remittance Address is Different from Above Address)	FAX NO.:
BIDDER'S E-MAIL ADDRESS: <u>garzment.sosoli@electricadvantage.com</u>	

ACKNOWLEDGEMENT OF AMENDMENTS	
The bidder acknowledges receipt of amendments to the solicitation for offers and related documents numbered and dated as follows:	
Amendment No./Date	Amendment No./Date
#1	#3
#2	<u>Dates not shown on main meeting</u>

<u>Garzment Sosoli (President)</u>	
NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER (TYPE OR PRINT):	
<u>Garzment Sosoli</u>	<u>1/9/2023</u>
SIGNATURE OF ABOVE PERSON:	DATE:

**PART III: AWARD (TO BE MADE BY THE COUNTY'S CONTRACTING OFFICER (OFFICE USE ONLY))**

YOUR BID IS ACCEPTED AS TO THE FOLLOWING AND/OR AS ATTACHED TO THIS DOCUMENT:	YOUR CONTRACT NUMBER IS:

MONTGOMERY COUNTY, MARYLAND	<u>Karen DeLuca</u>	<u>3-23-2023</u>
BY	SIGNATURE OF CONTRACTING OFFICER	AWARD DATE
<u>Karen DeLuca</u>	<u>Karen DeLuca</u>	
PRINTED NAME OF CONTRACTING OFFICER	SIGNATURE OF CONTRACTING OFFICER	AWARD DATE

THIS FORM HAS BEEN APPROVED AS TO FORM AND LEGALITY BY THE OFFICE OF THE COUNTY ATTORNEY

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QUOTATION SHEET

**GROUP #1**

Hourly rates must be inclusive of all overhead expenses, including insurance, fuel, travel charges, etc. Rates will be charged per quarter hour.

Item #1  
Labor Rate - For Repair Services - Residential Appliances \$ 115 per hour for Technician

Item #2  
Labor Rate - For Repair Services - Residential Appliances \$ 45 per hour for Helper

Item #3  
Labor Rate - For Repair Services - Commercial Appliances \$ 115 per hour for Technician

Item #4  
Labor Rate - For Repair Services - Commercial Appliances \$ 45 per hour for Helper

Total Aggregate (Items 1 through 4) \$ 320.00

Item #5 (This item is not part of Method of Award but must be submitted)  
Percentage discounts are inclusive of all charges for transportation FOB Destination, freight prepaid and allowed, and inside delivery, and all other charges necessary for performance under the Contract. Prices are less Federal, State, and Local taxes.

Percentage Discount off the purchase of parts for repair: 5 %  
This Discount is based on (select one):  Retail Cost  Contractor's Purchase Price

(\* If percentage discount off parts varies by manufacturer, attach a separate sheet showing such)

**GROUP #2**

Percentage discounts are inclusive of all charges for transportation FOB Destination, freight prepaid and allowed, and inside delivery, and all other charges necessary for performance under the Contract. Prices are less Federal, State, and Local taxes.

Percentage Discount off the purchase of new appliances: 5 %  
This Discount is based on (select one):  Retail Cost  Contractor's Purchase Price

(\* If percentage discount off parts varies by manufacturer, attach a separate sheet showing such)

**CONTACT PERSONS**

Contact Person for Questions Concerning Your Bid: Garment Sosoli

Phone #: 202 805 2849

Cell #: "

Email Address: garmentsosoli@electricadvantage.com

Contact Person for Placing of Orders: Garment Sosoli

Phone #: "

Cell #: 202 805 2849

Email Address: same as above or info@electricadvantage.com

**OPTIONAL SUBMISSIONS**

The following checked (XX) items (each of which is described in detail in Section A, B, C, or D) and any related attachments to this solicitation), are **requested to be submitted with your bid reply**:

- Minority, Female, Disabled Person Subcontractor Performance Plan (See Attachment B)  
 (To ensure a contract can move forward as a result of this solicitation, the plan needs to be submitted with your bid.)  
 Mid-Atlantic Purchasing Team Rider Clause (See Page D)  
 References (See Below)  
 Minority Business Program & Offeror's Representation (Attachment A)  
 Local Business Subcontract Plan (Attachment F)

**REFERENCES (at least three are requested to be submitted)**

If references are required (see Optional Submissions section) for this solicitation, please provide them to the County with your bid. The three references must be from individuals or firms currently being serviced or supplied under similar contracts, or for whom work of a similar scope has been performed within the last year. Names for references shall be of individuals who directly supervised or had direct knowledge of the services or goods provided.

If you do not include them with your bid submission, and you are one of the three low bidders, you may be required to submit references within ten (10) days notice from the County. Failure to provide the County with references within that time frame may result in the Bidder being ruled nonresponsive or nonresponsive by the Director, Office of Procurement or his/her designee and the forfeiture of your bid guarantee (if applicable).

1. Name of Firm: Montgomery County Govt - DGS  
 Address: 1301 Seven Locks Rd City: Rockville ST: MD Zip: 20854  
 Contact Person: Greg Boykin Phone: 240-777-5359  
 Email Address: greg.boykin@montgomerycounty.gov
2. Name of Firm: City of Rockville  
 Address: 11 Maryland Ave City: Rockville ST: MD Zip: 20850  
 Contact Person: Noel Gonzalez Phone: 240-383-6693  
 Email Address: NGonzalez@rockvillemd.gov
3. Name of Firm: Maryland National Capital Park and Planning  
 Address: 6611 Kenilworth Ave #208 City: Riverdale ST: MD Zip: 20737  
 Contact Person: Tanya M. Johnson Phone: 301-454-1601  
 Email Address: tanya.johnson@mncppc.org

MID-ATLANTIC PURCHASING TEAM RIDER CLAUSE

USE OF CONTRACT(S) BY MEMBERS COMPRISING MID-ATLANTIC PURCHASING TEAM COMMITTEE

A. Extension to Other Jurisdictions

The [issuing jurisdiction] extends the resultant contracts(s), including pricing, terms and conditions to the members of the Mid-Atlantic Purchasing Team, as well as all other public entities under the jurisdiction of the United States and its territories.

B. Contract Agreement

Any jurisdiction or entity using the resultant contract(s) may enter into its own contract with the successful Contractor(s). There shall be no obligation on the party of any participating jurisdiction to use the resultant contract(s). Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to the jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue.

C. A negative reply will not adversely affect consideration of your bid.

D. It is the awarded offeror's responsibility to notify the members shown below of the availability of the Contract(s)

E. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to the jurisdiction by the awardee.

F. Inclusion of Governmental and Nonprofit Participants (Optional Clause)

This shall include but not be limited to private schools, Parochial schools, non-public schools such as charter schools, special districts, intermediate units, non-profit agencies providing services on behalf of government and/or state community and/or private colleges/universities that require these goods, commodities and/or services.

G. Notification and Reporting

MID-ATLANTIC PURCHASING TEAM:

YES	NO	JURISDICTION	YES	NO	JURISDICTION
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Alexandria, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Howard County Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Alexandria Public Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Hemdon, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Alexandria Sanitation Authority	<input type="checkbox"/>	<input type="checkbox"/>	Leesburg, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Annapolis City	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Loudoun County, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Anne Arundel County	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Loudoun County Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Anne Arundel Schools	<input type="checkbox"/>	<input type="checkbox"/>	Loudoun County Water Authority
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Arlington County, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Manassas, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Arlington County Public Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	City of Manassas Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Baltimore City	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Manassas Park, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Baltimore County Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MD-National Capital Park & Planning Comm.
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Bladensburg, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Metropolitan Washington Airports Authority
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Bowie, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Metropolitan Washington Council of Governments
<input checked="" type="checkbox"/>	<input type="checkbox"/>	BRCPC	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Montgomery College
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Carroll County	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Montgomery County Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Carroll County Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince George's County, Maryland
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Charles County Government	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince George's Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Charles County Schools	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince William County, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	City of Fredericksburg	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince William County Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	College Park, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prince William County Service Authority
<input checked="" type="checkbox"/>	<input type="checkbox"/>	District of Columbia Government	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Rockville, Maryland
<input checked="" type="checkbox"/>	<input type="checkbox"/>	District of Columbia Schools	<input type="checkbox"/>	<input type="checkbox"/>	Spotsylvania County Govt. & Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	District of Columbia Water & Sewer Auth.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Stafford County, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fairfax County, Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Takoma Park, Maryland
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fairfax County Water Authority	<input type="checkbox"/>	<input type="checkbox"/>	Upper Occoquan Sewage Authority
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Falls Church, Virginia	<input type="checkbox"/>	<input type="checkbox"/>	University of the District of Columbia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fauquier County Schools & Govt., Virginia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Vienna, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Frederick, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Washington Metropolitan Area Transit Auth.
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Gaithersburg, Maryland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Washington Suburban Sanitary Commission
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Greenbelt, Maryland	<input type="checkbox"/>	<input type="checkbox"/>	Winchester, Virginia
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Harford County	<input type="checkbox"/>	<input type="checkbox"/>	Winchester Public Schools
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Harford County Schools	<input type="checkbox"/>	<input type="checkbox"/>	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Howard County	<input type="checkbox"/>	<input type="checkbox"/>	

*Electric Advantage, Inc.*  
Vendor's Name

The Contractor agrees to notify if requested by the issuing jurisdiction of those entities that wish to use any contract resulting from this solicitation and will also provide usage information, which may be requested. The Contractor will provide the copy of the solicitation and resultant contract documents to any requesting jurisdiction or entity.